

## Cover Letter Navigation:

**Step 1: Deconstruct the Job Description** 

Identify employer needs and where you can fill that need based on past experiences

What the Employer Needs	When I've Done This Previously		
Example: Analyzing information and making a	Example: Cluster: Collaborated to conduct QSR industry research to		
recommendation	identify and present best strategies for company's success.		

## **Step 2: Identify Your Audience**

Answer the following:

Who will be reading this letter?

What industry should this appeal to?

Circle one: Mr. | Mrs. | Ms. | Mx. | Hiring Manger | Hiring Committee

## **Step 3: Introduce Yourself**

The first paragraph of your cover letter provides an introduction of you to the employer. It should include the position you